

## HANDOUT 15-10

## Locus of Control Scale

In each case, check the alternative with which you more strongly agree.

I more strongly believe that:	OR
<input type="checkbox"/> Promotions are earned through hard work and persistence.	<input type="checkbox"/> Making a lot of money is largely a matter of getting the right breaks.
<input type="checkbox"/> In my experience I have noticed that there is usually a direct connection between how hard I study and the grades I get.	<input type="checkbox"/> Many times the reactions of teachers seem haphazard to me.
<input type="checkbox"/> The number of divorces indicates that more and more people are not trying to make their marriages work.	<input type="checkbox"/> Marriage is largely a gamble.
<input type="checkbox"/> When I am right I can convince others.	<input type="checkbox"/> It is silly to think that one can really change another person's basic attitudes.
<input type="checkbox"/> In our society a man's future earning power is dependent upon his ability.	<input type="checkbox"/> Getting promoted is really a matter of being a little luckier than the next guy.
<input type="checkbox"/> If one knows how to deal with people they are really quite easily led.	<input type="checkbox"/> I have little influence over the way other people behave.
<input type="checkbox"/> In my case the grades I make are the result of my own efforts; luck has little or nothing to do with it.	<input type="checkbox"/> Sometimes I feel that I have little to do with the grades I get.
<input type="checkbox"/> People like me can change the course of world affairs if we make ourselves heard.	<input type="checkbox"/> It is only wishful thinking to believe that one can really influence what happens in society at large.
<input type="checkbox"/> I am the master of my fate.	<input type="checkbox"/> A great deal that happens to me is probably a matter of chance.
<input type="checkbox"/> Getting along with people is a skill that must be practiced.	<input type="checkbox"/> It is almost impossible to figure out how to please some people.